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### **ESKOM HOLDINGS SOC LTD**

### INVITATION TO TENDER/REQUEST FOR PROPOSAL (RFP) (PSCED0401)

### **FOR**

### Provision of Security Threat (Crime, Instability) Information Collection and Analysis to Eskom Holdings SOC Ltd for a period one (1) year

Tender number/ RFP number	PSCED0401
Issue date	13 August 2021
Closing date and time	23 September 2021 at 10h00, South African Standard Time (SAST)
Tender validity period	12 months from the closing date and time
Clarification meeting	Non – Compulsory clarification meeting will be held on: Date: 24 August 2021 Time: 10h00 Venue: To be conducted using Microsoft Team (Ms Team) Tenderers must confirm their intention to attend by sending an email to Ngwenyha@eskom.co.za by 16h00 on 20 August 2021 for consolidation. The emails provided will be used to send a link for the meeting.
Tenders are to be delivered to the following address on the stipulated closing date and time:	Eskom Megawatt Park Tender Office (PSCED0401) Northside (Retail Centre) Maxwell Drive Sunninghill Sandton  N.B: Tenderers will not be allowed to enter Eskom Megawatt Park premises if they are not in possession of a valid travel permit issued under the lockdown regulations.

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Tenderers/business should know whether they have the necessary permits to travel and conduct business or not, and if they don't have these permits they can make use of courier companies, who under the relevant lockdown level have been defined as essential services, and thus should have the necessary permits to travel and deliver tenders to the various tender offices

Tenderers shall ensure all precautionary measures to prevent the spread of Covid 19 virus as issued by the Department of Health or as prescribed by the Disaster Management Act and other relevant authorities are undertaken when tender documents are transported and delivered at Eskom Megawatt Park Tender Office.

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a *proposal* for the Provision of Security Threat (Crime, Instability) Information Collection and Analysis to Eskom Holdings SOC Ltd for a period one (1) year. (PSCED0401).

The enquiry documents are supplied to you on the following basis:

Free of charge

Eskom has delegated the responsibility for this tender to the Eskom *Representative* whose name and contact details are set out in the Tender Data. A submission of a tender/proposal by you in response to this *RFP* will be deemed as your acceptance of the Eskom Standard Conditions of Tender (to be accessed via www.eskom.co.za).

Queries relating to these Invitation /RFP documents may be addressed to the Eskom Representative.

Yours faithfully

. . . .

Yn Mo	otlana	
Procure	ement Manager/Commodity manager	
Nnosi N	Motlana	
Date:	18 August 2021	

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The following documents listed hereunder are attached to this enquiry.

Number	Description	Annexure/to be downloaded and attached	Attached (Y/N)
6.1	*Acknowledgement form	Annexure A	Υ
6.2	*Tenderer's particulars	Annexure B	Υ
6.3	* Integrity Declaration Form	Annexure C	Υ
	(refer to <a href="www.eskom.co.za">www.eskom.co.za</a> for the Supplier Integrity Pact that suppliers are required to download and read )		
6.4	CPA Requirements for Local Goods/Services	Annexure D	Υ
6.5	CPA(IG) for Foreign Goods/Services (if applicable)	Annexure E	N
6.6	SBD 6.2- Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included)	Annexure F1	N
	Annexure C-Local Content Declaration - Summary Schedule	Annexure F2	N
	Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C	Annexure F3	N
	Annexure E-Local Content Declaration - Supporting Schedule to Annexure C	Annexure F4	N
6.7	SBD 1 -Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure G	Y
6.8	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2017 regulations	Annexure H	Y
6.9	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for	Annexure I	Y

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	purposes of PAYE [only to be attached for services type of contracts].				
6.10	Supplier Development & Localisation (SDL&I)	То	be	obtained	Υ
	Undertaking (if applicable)	from	n SD	&L	

1.2 The Tender Data makes several references to the Eskom Standard Conditions of Tender and in those instances, the clause numbers are referenced hereunder. If the Eskom Standard Conditions of Tender is not attached to the Invitation to Tender/Request for Proposal; then the tenderers are required to download this from <a href="www.eskom.co.za">www.eskom.co.za</a>. The "Tender Data" as detailed herein shall take precedence over the Standard Conditions of Tender in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The Employer is Eskom Holdings SOC Ltd
	The Eskom <i>Representative</i> is: Name: Hamilton Ngwenya Tel: (013) 699 7088
1.3 Enquiry documents	E-mail: Ngwenyha@eskom.co.za The Invitation to tender /RFP number is : PSCED0401
1.4 Type of Invitation to Tender/RFP	See the content list above for the enquiry documents.  This invitation to tender/RFP is: An open Invitation to tender
1.6 Eskom's rights to accept or reject any tender	The tender shall be for the whole of the contract.
2.1 Eligible tenders	Submit a tender only if the tenderer (whether a single company or a structure similar to a Joint Venture) complies with the <i>eligibility criteria</i> stated in the Tender Data and the tenderer, or any of his principals, is not under any restriction to do business with Eskom/State Owned Companies.
	<ul> <li>Tenderers are deemed ineligible to submit a [tender/proposal] if</li> <li>Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be deemed to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the</li> </ul>

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	laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.  • Tenderers submit more than one [tender/proposal] either individually or as a partner in a joint venture (JV) or consortium  • [Tenders/proposals] submitted by a JV or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms.  • A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this [tendering/RFP] process, if:  • (a)they have a controlling partner/majority shareholder in common; or  • (b)they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender/proposal of another Tenderer, or influence the decisions of the Employer regarding this bidding process;  • Tenders signed by non- authorized persons  • Where the tenderers are not registered on National Treasury's Central Supplier Database (except Foreign Suppliers)  • A tender that fails to meet any pre-qualifying criteria stipulated in the tender documents is an unacceptable tender (section 4 (2) of PPPFA Regulations  • Any tenderer that is restricted by National Treasury  • A tenderer that sub-contracts 100% Scope of Work.
2.2 -2.5 Tender Closing	Ineligible tenderers will be disqualified.  The deadline for Tender submission is: Date 23 September 2021 Time 10h00 SAST Late Tenders will not be accepted Tenders are to be submitted to the Eskom tender box at the following physical address:
	Eskom Megawatt Park Tender Office (PSCED0401) Northside (Retail Centre) Maxwell Drive Sunninghill Sandton

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2.9 Copy of original tender	The tenderer must submit the tender as a complete original tender, plus one (1) <b>hard copy</b> of the original tender at tender submission deadline. Eskom also requires one (1) additional complete soft copy of the original tender in an electronic format.
	Where a Tenderer does not submit 1 hard copy of the original tender at tender submission deadline, the tenderer will be disqualified.
2.13 Tender Validity Period	The tender validity period is 12 months from the closing date and time.
2.16 Site/clarification meetings	A Non-Compulsory- clarification meeting with representatives of the Employer will take place as follows: Date: 24 August 2021 Time: 10h00 Venue: To be conducted using Microsoft Teams (Ms Teams) Tenderers must confirm their intention to attend by sending an email to Ngwenyha@eskom.co.za by 16h00 on 20 August 2021 for consolidation. The emails provided will be used to send a link for the meeting.
2.17 Clarification on enquiry documents	The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is 5 working days before the deadline for tender submission.
2.23 Alternative tenders	Alternative tenders are <i>not allowed</i> .
2.25 Conditions of contract	The terms and conditions of contract will be the <b>NEC3 Term Service Contract</b>
2.31 Provision of security for performance	If security for performance (e.g. Performance Bond) is required, the names of two financial institutions that the tenderer will approach must be submitted with the tender. These may be required from the shortlisted suppliers depending on the Financial Analysis results.
3.4 Opening of tenders	Tenders will be opened at the same date and time as the tender deadline;
	Tenders will be opened as follows  Place: Eskom Megawatt Park Tender Office
	Northside (Retail Čentre)
	Maxwell Drive Sunninghill
	Sandton
	Date: 23 September 2021
	Time: 10h00 SAST
3.5 Prices to be read out	Prices will not be read out

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3.9 Basic Compliance	Basic compliance for this invitation to tender/ RFP are:			
	<ul> <li>Meet the eligibility criteria for a tenderer</li> <li>Submit one (1) hard copy of the original tender to Eskom</li> <li>Submit a complete original tender with commercial, financial and technical information</li> <li>Submission of the mandatory commercial tender returnables as at stipulated deadlines. Submission of the mandatory commercial tender returnables as at stipulated deadlines.         <ul> <li>Authority to submit a tender – Complete and sign the Declaration of Authority Form as attached with the tender confirmation that they are duly authorized to sign all documents in connection with this tender.</li> <li>Declaration of Fair Bidding Practice.</li> <li>Supplier Declaration of Interest form.</li> <li>Supplier Non- Disclosure Agreement form</li> </ul> </li> </ul>			
	Central Supplier Database (CSD) number (MAA)			
3.10 Mandatory tender returnables	A tenderer that does not submit mandatory tender documents/information required in mandatory documents by the required deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender; will be deemed non-responsive and they will be disqualified.			
3.11 Pre-qualification criteria				
	After Basic Compliance the following Pre-qualification shall apply:			
	SD&L Pre-qualification criteria are applicable.			
	This tender is strictly targeted for tenderers with level 1-4 B-BBEE contributions.			
	Tenderers will be evaluated in accordance with section 4 of the PPPFA, where the suppliers will be allocated 20 points as per B-BBEE scorecard (valid B-BBEE certificates that are SANAS accredited or SWORN AFFIDAVIT that is completed, signed and stamped by the Commissioner of Oath, as a mandatory returnable). Failure to submit a valid SWORN AFFIDAVIT, will lead to disqualification.			
	Tenderers will be required to submit their valid B-BBEE certificates indicating level 1-4, failure to submit a valid B-BBEE certificate or if a tenderer submits a B-BBEE certificate that has expired, will result in supplier being disqualified. Tenderers that will be Joint Venturing (JV) will be required to submit a valid SANAS accredited joint B-BBEE certificate that also reflects level 1-4, failure which, the JV will be			
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	disqualified.		
3.12 Designated materials and thresholds	Not applicable.		
3.13 Functionality requirements	Functionality requirements are applicable		
	The following criteria will be applicable for this transaction under functionality criteria: Refer Page 16 and 17		
	Functionality Criteria Points		
	Technical Evaluation 100%		
	Minimum threshold for desktop to proceed to site evaluation		
	<ul> <li>Valid PSIRA registration and letter of good standing not older than 12 months and valid at the time of submission</li> <li>Any other proof of information collection and analysis professional registration in good standing for the core team that will work on this account.</li> <li>The supplier shall possess sufficient resources and appropriate technological capacity to fulfil the required tasks and deliverables.</li> <li>Tenderers who do not meet the threshold for functionality scoring will be disqualified and not be evaluated further</li> </ul>		
3.15 Evaluation of price	Prices will be evaluated as follows:		
	<ul> <li>Inclusive of VAT</li> <li>Making the specified correction for arithmetical errors</li> <li>Excluding contingencies in any bill of quantities or activity schedule.</li> <li>Making an appropriate adjustment for any other acceptable variations, deviations, or alternative tenders submitted.</li> <li>Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.</li> <li>Unconditional discounts must be taken into account for evaluation purposes;</li> <li>Conditional discounts must not be taken into account for evaluation purposes but should be implemented when payment</li> </ul>		

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	is effected.
	Prices will be scored out of 80 points in accordance with PPPFA
3.17 Evaluation of B-BBEE	B-BBEE status will be scored out of 20 points in accordance with PPPFA.  If a tenderer fails to submit proof of B-BBEE status level, the tenderer will not be disqualified (except if B-BBEE level is a pre-qualification criterion). The tenderer will, however, be awarded 80 points for price and will score 0 points for B-BBEE level /status (out of 20)
3.18 Ranking of tenders	Suppliers will be ranked by applying the preferential point scoring based on the relevant system as stipulated hereunder]:  • 80/20 (for estimated values above R30 000 and up to R50M inclusive of VAT) or state that either 80/20 will apply should there be a degree of uncertainty on which PPPFA Point allocation system will apply; the lowest acceptable tender will be used to determine the applicable preference system
	Eskom will then add the score from Pricing and the B-BBEE level together and rank the suppliers from the highest to the lowest.
3.19 Objective Criteria (if applicable)	Objective Criteria is not applicable however Contractual Requirements are applicable as stated below.
Contractual Requirements (if applicable )	Contractual Requirements include the following:  Commercial Terms and Conditions  SHEQ requirements;  Financial statements;  SD&L Objectives  Any other as stipulated:-  Valid SARS Tax Certificate  Valid Coid Certificate
	Please Note: Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer is able to meet the contractual requirements, must be submitted prior to contract award.  Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award.  In the event that there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the contract.

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CIDB Requirements (where applicable	CIDB Requirements not applicable
for Engineering and Construction Works	
Contracts)	
DI	

#### Please note:

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary this must be declared in tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

"proof of B-BBEE status level of contributor" means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act;

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### 1.3 TENDER RETURNABLES

The tenderer must submit the returnables set out hereunder as part of its tender. Returnables that are mandatory for evaluation will result in disqualification if not submitted at tender closing.

Reference	Returnables from supplier	Returnables mandatory for evaluation purposes and due at tender closing	Returnables mandatory for contract award and due prior to contract award
Basic Compliance	One (1) complete original tender One (1) complete, exact copy of the original tender	✓	
Pre-qualification criteria :	"Proof of B-BBEE status level of contributor" for main contractor CSD number	<b>/</b>	
Please Note that : "proof of B-BBEE status level of contributor" means-		<b>✓</b>	
(a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or			
(c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act;			
If "proof of B-BBEE status level of contributor" is required for prequalification purposes in terms of PPPFA regulations, and is either not submitted by tender submission deadline or deemed invalid; , the			

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respective tenderer must be disqualified			
Annexure A	Acknowledgement Form	✓	
Annexure B	Tenderers Particulars	✓	
Annexure C	Integrity Pact Declaration form	✓	
Annexure D	CPA for local goods/services (if applicable)		✓
Annexure E	CPA(IG) for imported goods/services (if applicable)		✓
Annexure F1-F4 – N/A	SBD 6.2 -Declaration certificate for local production and content and Annexures C, D, E (only applicable where designated materials are included)		
Annexure G (applicable for all suppliers including Foreign suppliers)	SBD 1- to be submitted with the tender at tender submission deadline		<b>*</b>
Annexure H	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2017 regulations		✓
Supplier Development & Localisation (SD&L) Undertaking (if applicable)			✓
	Letter of intent to form a JV/consortium	✓	
	Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.	~	
Additional Documents required in event of JV:-	Written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract (this may be included as an obligation within the JV agreement)		<b>✓</b>
	"proof of B-BBEE status level of contributor" means:- (a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act; (as may be applicable for the particular	*	

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	tendering entity)		
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.		<b>√</b>
*"proof of B-BBEE status level of contributor" means:- (a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act;	Failure on the part of the supplier to submit "proof of B-BBEE status level of contributor" for purposes of evaluation and scoring by the tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects and it is not a pre-qualification criterion). The tenderer will, however, be scored zero on B-BBEE for purposes of PPPFA scoring and ranking.	•	
Tax Clearance Certificates	A certified copy of a tax clearance certificate is still required by Foreign suppliers (with a footprint in South Africa- but who are not on CSD and have not provided a SARS pin number ) and Local suppliers (who have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number) .  Foreign suppliers (even those with no deemed footprint in South Africa) must still complete the relevant section in Part A of the SBD1 document, however, no proof of tax compliance is required if the supplier answers "no" to all questions. If they answer		
Tax Evaluation	"yes" to any of the questions, however, they are required to register and be tax compliant as per Part B- section 2 of the SBD 1 document and relevant legislation governing tax compliance.  Evaluation questionnaire to determine		<b>✓</b>

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Questionnaire (if services	whether a company, close corporation (CC)		
contract and was included	1		
	or Trust is a personal service provider for		
as annexure)	purposes of PAYE]		
Compliance with	To the extent that the tenderer falls within		✓
Employment Equity Act	the definition of a "designated Employer" as		
	contemplated in the Employment Equity Act		
	55 of 1998, the tenderer is required to		
	furnish the Employer with proof of		
	compliance with the Employment Equity Act,		
	including proof of submission of the		
	Employment Equity report to the Department		
	of Labour. (South African tenderers only)		
CIDB (where applicable)	Valid proof of the required cidb grading	Not	
Where applicable)	designation for the main contractor; JV and	applicable	
	,	applicable	
	/or sub-contractor as may be required in the		
	tender data at tender closing deadline or		
	within 21 working days from the closing date		
	of submission of tenders if this is agreed with		
	the Employer		
Shareholding	Shareholding organogram and detailed		✓
	breakdown (for each individual company/JV		
	member) clearly identifying percentages		
	owned by individual shareholders (full names		
	& ID Numbers) and other entities (provide full		
	legal/trading name and respective identifying		
	registration/trust numbers)		
NEC/FIDIC	Completed NEC/FIDIC pricing schedule and	✓	
Documentation	contract data.		
Additional documents			
required (ECSA/	Not Applicable		
SACPCMP/CVs/	, pp		
permits/licenses/ specific			
registration documents			
(if applicable to scope of			
work)			
	NDER CONTRACTUAL REQUIREMENTS TO	BE COMPETED	AND RETURNED
BY ALL TENDERERS AS AT			
Safety	Contractual Requirements include the		✓
•	following:		
	SHEQ requirements; and/or		
	or in a requirements, and/or		
	The SHEQ requirements will be applied as		
	Contractual requirements and are not for		
	evaluation purposes. The suppliers are		

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	required to submit SHEQ tender returnable and will be assessed after the functionality evaluation and ranking of the tenders. Only suppliers that have met the functionality threshold will be assessed for SHEQ.  Proof that the highest ranked tenderer is able to meet the SHEQ contractual requirements, must be submitted prior to contract award. Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award.	
	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)	
Quality	Documents that may be required per scope of work   • 240-68099512 Form A Cat – 4 Rev 8 (must be completed and signed)  • 240-105658000 QM58 (For information only–not to be submitted)  • Category 4 List of tender returnables  • Method Statement Template to be used as a guide, for A1. of tender returnables above.	
Other safety/quality documents as required per scope of works		<b>~</b>
Environmental	Documents that may be required as per scope of work	✓
Due Diligence	Audited Financial Statements of the tenderer for the previous 18 months, or to the extent that such statements are not available, for the last financial year. Tenderers must note that in the case of a joint venture or special purpose vehicle (SPV) especially formed for this tender, audited financial statements for each participant in the JV / SPV is required. Start-up enterprises formed within the last 12 months are not required to send in	<b>✓</b>

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	statements, but if successful with their tender will be required to send statements for the first year when once available.		
DOCUMENTS REQUIRED U	NDER FUNCTIONALITY/TECHINICAL CRITER	RIA	
Technical (required for functionality scoring)	A Tenderer need to meet <b>80% minimum threshold</b> for Technical evaluation to qualify for further evaluation.	<b>√</b>	

### Provision of Security Threat (Crime, Instability) Information Collection and Analysis - Technical Evaluation Criteria

Security Crime and Threat Information Collection and Analysis	Weight	Score
1. CAPACITY Proper infrastructure (Verify)	20	
Have facilities, tools and systems to identify, collect, assess and analyse	20	
crime / security threats information against Eskom and to disseminate		
information and early warnings to Eskom (10%)		
Have an existing online database that can be customised / adapted to include		
Eskom Security Information e.g. syndicates, suspects, scrap Dealers, Eskom		
Hot spots and modus operandi's of suspects - e.g. Read/View rights on		
incident management system / existing database containing (10%)		
2. INFORMATION GATHERING (Verify)	25%	
Have ability to research, identify, collect and report security threat information	25%	
from various sources (Open sources) and pre-warn on crime and threat		
information against Eskom (Proof and list) (10%)		
Continuous environmental scanning and timeous reporting of threat		
information – issue Alerts (5%)		
Use of Geographical Information System (GIS) capability in place (Show		
example) to highlight crime / threat hotspots (4%)		
The supplier should provide example of collection plan, process and		
evidence of at least 5 crimes / security threat identification & collection		
outputs (4%)		
All employees working with Eskom info/data to submit security clearance		
issued by the SAPS (2%)		
3. COLLATION, PROCESSING AND ANALYSIS (Verify)	30%	

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Have a centralised, secured, physical location with a database where all	
information is saved, filtered, securely stored and monitored (Proof) (6%)	
Demonstrate the availability and use of human and systems and tools (GIS,	
Analytic Tools, etc.) to monitor, collate, process and analyse data to produce	
intelligence reports. (Show examples) (7%)	
The supplier should provide example of analysis plan, techniques and	
evidence of at least 5 crimes / security threat processing and analysis outputs	
(6%)	
The information collection and analysis team to have a 10 years minimum	
collective related threat intelligence gathering and analysis experience (Open	
source collection). (Provide proof employment record) (6%)	
Provider should have at least 3 or more experienced intelligence analysts in	
their employment to work on the Eskom account (Provide proof employment	
record) (6%)	
4. REPORTING AND DISSEMINATION (Verify)	450/
Provide customised information/intelligence reports based on Eskom	15%
minimum criteria (Ad-Hoc) (Example of reports) (4%)	
Provide reports in real-time when priority info is available (Ad-Hoc) (Example	
of reports) (3%)	
Geographical/ Visual/ analytical representation of info as part of report (Ad-	
Hoc) (Example of reports) (3%)	
Provider to demonstrate and provide examples of their reporting and	
dissemination process. How they communicate insights, to whom, in what	
format and frequency therefore (5%)	
5. AD-HOC / SPECIAL REQUESTS (Verify)	5%
Profiling reports on entities / persons of interest (Use open sources), Conduct	
Individual Threat Assessments (Use open sources) (5%)	
6. REFERENCES	5%
Provide proof of current customer references not older than two years (5%)	
TOTAL	100

Tenderers who do not meet the 80% minimum threshold for Technical evaluation will not qualify for further evaluation.

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#### **DOCUMENTS REQUIRED UNDER SD&L**

The following must be considered when it comes to validity of Affidavits;					
3		,			
•	<ul> <li>Affidavit must be completed in full (i.e. dates, ownership percentages and contribution level).</li> </ul>				
<ul> <li>Deponent and Commit</li> </ul>	ssioners date mu	st be same.	$\checkmark$		
<ul> <li>Affidavits on Accountants/Auditors letterheads will not be accepted.</li> </ul>					
<ul> <li>Affidavits signed by Accountants/Auditors will not be accepted.</li> </ul>			$\checkmark$		
<ul> <li>Only BBBEE certificates for EMEs coming from DTI will be accepted.</li> </ul>					
Category	Eskom Target	Tenderer Proposal			
Security Guards Grade C	7				

The successful supplier shall develop two security analysts, over the duration of the contract. To achieve this number of two skills, for every two million that will be spent by Eskom in the company, one skill shall be developed. Therefore, the supplier may develop the candidates directly or through their supplier network. The supplier may also utilize the services of the relevant SETA accredited training providers

#### 1. Subcontracting to designated groups

Not applicable

#### 2. Retention for SD&L Commitments

- a. Eskom shall be permitted to retain 2.5% (two and half percent) of the invoices (including VAT) as security for the fulfilment by the suppliers of their SD&L obligations.
- b. Once Eskom has verified that suppliers have fulfilled their SD & L obligations, the 2.5% retained shall be approved for reimbursement by Eskom to suppliers within 90 (ninety) days of verification by Eskom.

c.

### 3. Monitoring and Reporting of SD&L Commitments

 Suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SD& L obligations described above.

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- b. Eskom shall review the quarterly reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SD&L obligations have not been met.
- c. Upon notification by Eskom that the suppliers have not met their SD&L obligations, suppliers shall be required to implement corrective measures to meet those SD&L obligations before the commencement of the following quarter, failing which Retention clauses shall be invoked.

Every contract shall be accompanied by the SD&L implementation schedule which must be completed by the suppliers and returned to SD&L representative for acceptance **before** contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SD&L commitments.

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### **ANNEXURE A**

### **ACKNOWLEDGEMENT FORM**

following addenda issued by Eskom:  1.				
3.				
We conf	irm that the documentation received by us is: (Indicate by ticking the box)			
Correct complete	as stated in the Invitation to Tender / RFP Content List, and that each document is e. $\square$			
Or:	ncorrect or incomplete for the following reasons:			
Catalog	uing Acknowledgement:			
[Please	select the relevant statement by ticking the appropriate box below]:			
	We agree to provide the cataloguing information as described in the $tender$ submission. $\square$			
е	We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [insert previous invitation to tender/RFQ			
3. V	Ne do not intend to provide the cataloguing information for the required scope / pecifications. for the reasons stated hereunder:			
- -				
E	confirm that I am a Distributor/Importer/Agent and my Principal, being the Original Equipment Manufacturer (OEM) is or is not in the position to supply cataloguing information for items. See attached letter from OEM confirming his position.			
Invitation	n to Tender/Request for Proposal No:			
Name of	f company/JV:			
Country	of registration			

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Name of contact person:	
Contact details of contact person:	
Tel (landline)	
Cell phone	
e-mail address	

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### **ANNEXURE B**

### **TENDERER'S PARTICULARS**

The *tenderer* must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):		
Individual tenderer		
Unincorporated Joint venture (registration number		
for each member of the JV)		
Incorporated JV		
Other		

### Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number (for each individual company / JV member)	
VAT registration number (for each individual company / JV member)	
CIDB registration number (for each individual company/JV member if applicable), respective contractor grading designation for each individual company/JV member, and combined cidb contractor grading designation (for JVs)	
Shareholding information (for each individual company/JV member) clearly identifying percentages owned by individual shareholders (full names & ID Numbers) and other entity shareholders (provide full legal/trading name and respective identifying registration/trust numbers)	Include as separate tender returnable if required.
Contact person	
Telephone number E-mail address	
Postal address (also of each member in the case of a JV)	
Physical address (also of each member of the JV)	

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If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

1.	If you are currently registered as a vendor with Eskom, please provide your Vendor
	registration number with Eskom

2.	If you are currently registered as a vendor on the Treasury Central Supplier
	Database(CSD) please provide your supplier registration number with
	Treasury

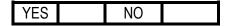
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- 3. Please note that it is mandatory for you to register on National Treasury's CSD, if you intend doing work with any State department or State owned entity/company.
- 4. You may register online at National Treasury website on <a href="www.treasury.gov.za">www.treasury.gov.za</a>
- 5. Alternatively, you may contact [•] [insert the name and contact details of the relevant person from Eskom's Vendor Management department, who can assist you further with the registration on CSD].
- 6. If you are registered on SARS Efiling system, please provide your pin number in order to verify your tax compliant status\_\_\_\_\_
- 7. If you are required to be tax compliant as per SBD 1, but are not registered on CSD (foreign suppliers) or have not provided your SARS Efiling pin, please confirm that you have attached/will send a copy of a current valid tax compliant certificate as a tender returnable (by contract award stage).



- 8. If sub-contracting is prescribed in the specific enquiry, you need to compete 8.1-8.7
- 8.1 Confirm if you intend sub-contracting

YES	NO	

- 8.2 What percentage will you be sub-contracting? \_\_\_\_\_%
- 8.3 To whom do you intend sub-contracting?
- 8.4 Is the said sub-contractor registered on CSD?

YES	NO	

- 8.5 If yes to 8.4, please provide CSD number.\_\_
- 8.4 Please confirm B-BBEE level of said sub-contractor\_
- 8.5 Which designated group does the sub-contractor belong to:
  - a. Black people
  - b. Black people who are youth
  - c. Black people who are women
  - d. Black people with disabilities
  - e. Black people living in rural or underdeveloped areas or townships
  - f. Cooperatives which are 51% owned by Black people
  - g. Black people who are military veterans

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A.

# Invitation to Tender/ Request for Proposal (RFP)

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If Eskom decides to apply the sub-contracting provision as specified in Regulation 4(c) all tenders above the prescribed maximum threshold for quotations must be advertised through an open competitive bidding process subject to potential tenderers meeting the 30% minimum subcontracting requirement to EMEs or QSEs that are 51% owned by the following enterprises:

8.6 Please confirm that you have attached your signed intent to sub-contract document.

YES	NO	
-----	----	--

8.7 Have you attached proof of sub-contractor's belonging to designated group

YES	NO	

Single tenderers I, the undersigned, hereby confirm that I am duly authorised to sign all documents in connectender and any contract resulting from it, on behalf of (insert the full legal name of the tenderer).	
Signature:	
Designation:	
Date:	

### **B.** Joint Ventures

We, the	undersigned,	are submitt	ing this	tender	in	Joint	Venture	and h	nere	∍by
authorise	Mr/Ms						(full	name	s),	an
authorise	d signatory of							_, (ins	ert	the
full legal	name of the	business er	tity ser	∕ing as	the	lead	partner) :	acting	in 1	the
capacity	of lead partner	, to sign all d	ocumen	ts in cor	nec	tion w	ith the te	nder aı	nd a	any
contract r	esulting from it	t on our beha	lf.							

We attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

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Legal Name of Joint Venture Member	Full Name and Capacity of Authorised Signatory	Signature

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#### **ANNEXURE C**

#### INTEGRITY DECLARATION FORM

(Form to be completed and signed by supplier/tenderer as Invitation to Tender/RFP returnable or as part of contract modification documentation)

#### 1. DECLARATION OF INTEREST

I/We understand that any natural/legal person, including employees of the State and/or those related to an Eskom employee/director (as per the definition of "related" set out hereunder), may tender to Eskom. However, in view of possible allegations of favouritism (the practice of showing favour to, or giving preference to some person/group, to the detriment of, or at the expense of another that is entitled to equal treatment or an equal opportunity), should the resulting tender, or part thereof, be awarded to such natural/legal person, as described herein, it is required that the *tenderer/s* declare such interest/relationship where:-

- the *tenderer*/s employees/directors are also employees/contractors/consultants/ directors in the state or a state owned entity.
- the tenderer/s employees/directors are also employees/contractors/consultants/ directors of Eskom
- the *tenderer*/s employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors
- the *legal person/s (including its employees/contractors/directors/members/ shareholders)* on whose behalf the tender documents are signed, is in some other way "related" to an Eskom employee/contractor/consultant/director involved in the tender evaluation/tender adjudication/tender negotiation. "Related" meaning that:-
  - an individual is related to another individual of they are married, or live together in a relationship similar to marriage;
  - or are separated by no more than two degrees of natural or adopted consanguinity or affinity;
  - an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of "control" (as per Companies Act section 2(1)); and
  - a juristic person is "related" to another juristic person if :-
    - (1)either of them directly/indirectly controls the other, or the business of the other, as determined in accordance with the definition of "control" (as per Companies Act section 2(1));
    - (2) either is a subsidiary of the other; or
    - (3)a person directly/indirectly controls each of them, or the business of each of them, as determined in accordance with the definition of "control"
- the tenderer/s and one or more of the tenderers in this tendering/RFP process have a controlling
  partner in common, or a relationship with each other, directly or through common third parties, that
  puts them in a position to have access to information about or influence on the tender/proposal of
  another tenderer, or influence the decisions of Eskom regarding this bidding process;

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To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are a State/State owned entity employee/contractor/director.	Full Names & Capacity/Position of Eskom employee/ director/ consultant and details of the relationship or interest(marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the evaluation/ adjudication/ negotiation of tenders

1.	If any emplo	yee/dir	ector/mer	mber/sha	areholde	er/owner	of te	enderer	/s is a	also c	urren	ıtly e	mployed	by
	Eskom, state	wheth	er this ha	as been	declare	ed and w	hethe	r there	is aut	thorisat	tion(\	(/N)	to undert	ake
	remunerative	work	outside	public	sector	employr	ment,	and	attach	proof	to	this	declarat	ion.

2.	Do the tenderer/s and other tenderer in this tendering/RFP process share a controlling partner or have
	any relationship with each other, directly or through common third parties? (Y/N) If Yes, attach proof to
	this declaration.

### 2. DECLARATION OF FAIR TENDERING PRACTICES

This serves as a declaration that when goods/services are being procured, all reasonable steps have been taken to address and/or prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A [tender/proposal] will be disqualified if the tenderer/s, or any of its directors have:

- abused the institution's procurement process (e.g. bid rigging/collusion)
- committed fraud or any other improper conduct in relation to such system.

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Please complete the declaration with an 'X" under YES or NO

Item	Question	Yes/No	No
1.1	Is the tenderer/s(or any of its directors/members/shareholders) listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector  [Note: Companies/persons who are listed on the Database were informed in writing of this restriction by the Authority/Accounting Officer of the institution that imposed the restriction after the audi alteram partem rule was applied].  The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s (or any of its directors / members / shareholders)? listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004)  The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the <i>tenderer/s</i> (or any of its directors/members/shareholders) convicted by a court of law (including a court outside South Africa) for fraud and/or corruption with respect to the procurement/tendering processes/procedures during the past five years?		
1.3.1	Provide details.		

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	1.4	Was the tenderer/s(or any of its directors/members/shareholders) prohibited from doing business with any International Financial Development/funding Agency or Lending Institution  Is there any history/record of the tenderer/s (or any of its directors/members/shareholders) failing to meet their contractual obligation with any SOC?	
a o te	uthorised to the conderer of t	dersigned,hereby confirm the to sign all documents in connection with this tender and any contract resulting from(insert_the_full_legal legal legal that I have read and understood the provisions of the Supplier Integrity on furnished herein is correct, that it is understood that the tenderer's telejected, and that Eskom will act against the tenderer should any aspect in prove to be false.	Pact, that all
	Signature:		
	signing:	ion and capacity in which	
	Date:		

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Joint Ventures	
I, the undersigned,	hereby confirm that acting in
the capacity of lead partner, I am duly authorised to s	ign all documents in connection with the tender and
any contract resulting from it on behalf of	
	(insert the full legal name of
the JV ).	
information furnished herein is correct, that it is	provisions of the Supplier Integrity Pact, that all understood that the JV's tender/proposal may be should any aspect of this this declaration prove to
Signature:	
Designation and capacity in which signing :	
Date:	
jointly and severally for the execution of the coincur liabilities, receive instructions and payment	corporates a statement that all partners are liable entract and that the lead partner is authorised to its and be responsible for the entire execution of the partners is attached to the invitation to

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### **ANNEXURE D**

### CPA REQUIREMENTS FOR LOCAL GOODS AND SERVICES (SOUTH AFRICA)

### THE APPLICATION OF CONTRACT PRICE ADJUSTMENT (CPA) TO TENDER SUBMISSIONS

This Section will not be applicable to professional services contract

#### 1. APPLICATION OF CPA

Eskom will afford Tenderers an opportunity to propose additional/alternate offers to the abovementioned. Additional Offers, which are optional, will only be considered if a fully compliant Main Offer is submitted and acceptable

CPA conditions may apply if the contractual duration is to be longer than 12 months. If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.

#### 2. TENDER SUBMISSIONS

Tenderers shall comply with the following requirements:

#### a. Main offer:

- A Main Offer that is fully compliant with the CPA requirements as specified in the Enquiry.
- This condition is mandatory unless a fully fixed priced offer is submitted. If more than one offer is submitted, then the fully CPA compliant offer must be indicated as the Main Offer.

Failure to do so may result in the supplier's offer(s) being disqualified.

#### b. Additional/Alternative offer:

Additional offers, which are optional, will only be considered if a fully compliant main offer is submitted and acceptable:

- A fixed priced offer in addition to the fully CPA compliant main offer; or
- Any other offer with CPA specifications which deviate from the CPA requirements specified in the enquiry. However it is compulsory that all such deviations are sufficiently substantiated.

Additional/Alternative Offers must be clearly indicated as such

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#### 3. ESKOM'S PREFERRED INDEX LIST

Eskom's preferred index list is set out hereunder in Tables 1 and 2. The index list comprises indices that could be used in the Tenderers main offer.

#### 4. FOREIGN PORTION OF THE TENDER/AGREEMENT PRICE

In instances where the preferred index list does not specify a foreign index which is required for the specific agreement, the following must apply:

- The source of an index must be that of the national statistical institute of the relevant country or a generally acknowledged statistical (e.g. industry) body in or for that country, e.g. BEAMA and MEPS.
- The index must be the equivalent, or if unavailable, the nearest equivalent index to that of the specific prescribed local index.

#### 5. NUMBER OF FORMULAE & INDICES

 The Tenderer is limited to a maximum of 10 (ten) indices in total, i.e.: a maximum of 5 local indices and maximum of 5 foreign indices, excluding the fixed portion per CPA formula, per offer/agreement.

#### 6. CPA FIXED PORTION

A minimum of 15% of the total agreement value is to be fixed when a CPA formula applies; except in the case of professional services or consulting agreements.

#### 7. BASE DATE

- In instances of indices or other references published monthly, the Base Date is to be: The month before the month in which the Enquiry closes
- In instances where the reference figures, e.g. market prices, are published daily or at more intervals than once a month:

The average for the month before the month in which the Enquiry closes

- In this case, the following shall apply:
  - Where the average is published:

The average published price in the currency Eskom will be exposed to. e.g. The currency in which Eskom will effect payment

o Where a high, low and mean are published:

The mean

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 Where other prices than the Cash Settlement or Cash Sellers Price are published:

The Cash Settlement or Cash Sellers Price

• Where applicable, these principles, must also apply for the CPA "cut-off" date.

#### 8. CPA FOR PROFESSIONAL SERVICES

The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.

The price adjustment factor will be effective from each contractual anniversary of the base date. This must be the average of the country specific CPI Headline index figures published for the last twelve month period (cycle) ending before the contract anniversary date.

No fixed portion is mandatory.

Signed	Date	
Name	Position	
Tenderer		

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<u>Table 1: Preferred Local Index List</u> -this list of indices needs to be relevant to the commodity. Buyers need to check and include the relevant indices.

Labour	Commodities	Processed material	Transport	Others
Labour general (hourly paid) SEIFSA, C3, actual labour cost	abour general steel StatsSA, P0142.1 StatsSA, P0142.1 Table 2, basic trual labour iron and steel SEIFSA, G, SEIFSA, L2 freight costs material SEIFSA, G,	SEIFSA, L2, road freight costs	StasSA, PO141 <b>CPI</b> (Headline) all items OR SEIFSA, D-2 (CPI)	
	Copper SEIFSA, F, copper metric ton	Electrical engineering material SEIFSA, G-1,		
Labour general SEIFSA, C3 (a), actual labour	Aluminium SEIFSA, R, aluminium	electrical engineering material		StasSA, PO142.1), <b>PPI</b> • Final
where subsistence allowance is	Zinc SEIFSA, F, zinc	Building and construction material SEIFSA, G,		Manufactur ed Goods
	<b>Lead</b> SEIFSA ,F, lead	building and construction material		Or Intermediat e Manufactur ed Goods OR SEIFSA
				Table U Producer Price Index (PPI
				- final manufactured GOODS OR Intermediate
				Manufactured Goods

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### **Table 2: Preferred Foreign Index List**

Labour	Commodities	Processed material	Transport	Others
National Statistical Institute, Country-specific general labour index	MEPS, Country-specific general steel index	National Statistical Institute, Country-specific mechanical engineering material	National Statistical Institute, Country- specific general transport cost	National Statistical Institute, Country-specific CPI (Headline)  National
	LME, Copper  LME, aluminium	National Statistical Institute, Country-specific electrical engineering material	index	Statistical Institute, Country-specific PPI
	LME, zinc	National Statistical Institute, Country-specific building and construction material		

Closing date of tender	 	/	_	
TENDERER'S SIGNATURE				

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# **ANNEXURE E**

# **CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES**

#### CONTRACT PRICE ADJUSTMENT AND FOREX PAYMENTS - IMPORTATION

Failure to propose contract price adjustment methods, either by completing this document or proposing alternative methods for any portion of the tender price, will lead to that portion of the tender price being considered fixed.

Where space in this document is insufficient, the tenderer shall submit the required information on separate schedules, duly referenced to this document.

Where foreign exchange is involved, and Eskom will cover the risk forward, the methods of payment listed in Part 1 are the only acceptable methods. It must be noted that Eskom considers Payment **Method 1** to be the default payment method.

### PART 1: PAYMENT OF FOREIGN COMMITMENTS

Payment of Eskom's foreign commitment in foreign currency will be made either:

### Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party);

# Please note that the contracting party must be the direct importer of the goods Applicable (Y / N)

### Payment Method 1B;

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party).

### Please note:

- The contracting party must be the direct importer
- For payment purposes, Eskom will require both the foreign (commercial ) invoice and the local tax invoice
- The foreign currency values on both the commercial and local invoice must be the same. Eskom will not pay any profit in foreign currency.
- Service related payments are excluded from this option;

# Applicable(Y/N) or

# **Payment Method 2:**

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well as the intended payment date, which will be as per the agreed payment terms.

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Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

### Please note:

- The contracting party has to be the direct importer of the goods.
- This payment option is not applicable for the payment of services

# Applicable (Y/N).....

An indemnity in writing confirming that the supplier will not buy forward cover is required where Payment Method 1 or 2 is contracted.

[Payment Method 2 must be accepted by the Commercial Policy and Procedure Manager before the tender documentation is sent out, but at the latest before the tender closing date. If it is not approved before tender closing, Payment Method 1 will be the default.]

### Fixed ZAR pricing

The tenderer may elect to be responsible for the hedging of the exposure of the imported content. However, Eskom reserves the right to have line of sight of the exchange rates to be quoted by the tenderer. This entails a simultaneous exercise of the verification of the exchange rates to be used.

### Applicable (Y/N).....

Please note: Eskom will require substantiating proof of importation at the time of invoicing, if payment methods 1A,1B and 2 are selected.

Where goods were previously imported into stock by the supplier, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases Eskom will not undertake any foreign exchange commitment or arrange forward cover.

### **PART 2: EXCHANGE RATES**

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za)

Please note that the tenderer is required to submit proof of the SARB rate/s used.

# PART 3: ADJUSTMENT OF IMPORTATION COSTS, ETC

The values in Rand included in the tender/contract price for the following costs shall be based on rates ruling for the month prior to the closing date of the tender and any variation in these rates applied to the value included in the tender price will be for Eskom's account.

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	RATES/TARIFFS
Sea/Air Freight	
Bunker Adjustment Factor	
Currency Adjustment Factor	
Marine Risk Insurance (MRI) (Eskom will provide cover)	
Rate for Extension of MRI after Arrival of Goods at Site (if required)	
Wharfage	
Landing Charges	
Customs Duties	
RSA Port on which Import Charges are Based	

# PART 4: ADJUSTMENT OF OVERSEAS MANUFACTURE, EXPATRIATE LABOUR AND OTHER COSTS (To be read in conjunction with Eskom CPA Index)

Eskom requires a fixed portion (free of price adjustment) appropriate to the nature of the contract.

The methods/formulae proposed in this part shall clearly identify the base month, the period over which adjustment will apply, the elements of labour and materials and source of the indices/rates/prices to be used.

The source of indices/prices/rates nominated in this part shall be from a recognised publishing authority. It must be clearly and completely defined. Supplier in-house indices are not acceptable.

The value of overseas manufacture, labour and material costs (ex-works), inland transportation, expatriate labour, etc. included in the tender/contract price shall be subject to adjustment in accordance with the methods stated hereunder.

The base indices/prices/rates shall be those ruling for the month prior to the month of the closing of the enquiry.

## 4.1 MANUFACTURING CPA METHOD (LABOUR AND MATERIAL)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

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### 4.2 EXPATRIATE LABOUR METHOD

Please submit your proposals for this section on a separate sheet of paper as an annexure.

4.3 OTHER VALUES METHOD (e.g. Engineering fees, design fees, barging, inland transportation, etc.)

Please submit your proposals for this section on a separate sheet of paper as an annexure.

# PART 5: ADJUSTMENT OF LOCAL MANUFACTURE/SUPPLY MATERIAL, TRANSPORT AND ERECTION COSTS

The contract price adjustment method for local manufacture or partly local manufacture from imported stock, equipment or plant cost, transport cost within the RSA and local erection/installation cost shall be in accordance with the attached Eskom CPA Principles

# PART 6: GUIDELINES FOR CONTRACT PRICE ADJUSTMENT CLAIMS --- PART 2, 3 AND 4

- 1 When the percentage increase or decrease between two indices/prices/tariffs is calculated, the earlier figure shall be taken as the base.
- Where portions of the works are delivered at different times, contract price adjustments shall be made in respect of appropriate portions of the contract price.
- Where the terms of payment of the contract allow progress payments, other than Eskom's standard payment terms, the agreed contract price adjustment method shall be applied to the value of such payment and to the date and level of completion to which payment is linked.
- 4 Where any figure given in a table is therein stated to be a provisional figure or is subsequently amended, the figure as ultimately confirmed or amended in the publication concerned shall apply.
- Where the appropriate claim indices/prices, as defined in terms of the agreed formulae, are not available or are provisional, interim claims based on the last published confirmed or revised indices/prices as at the date of delivery/installation may be submitted. When the confirmed or revised index/price becomes available the final claim may be submitted, provided that such claim is received within 180 days of the date of delivery/installation.
- Where requested by Eskom, the contractor shall submit publications showing base indices/prices/rates as they become available as well as updated values at three monthly intervals during the course of the contract.
- 7 Where it is considered necessary Eskom reserves the right to call for any documentary evidence to substantiate claims.

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TENDERER'S SIGNATURE	 	

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# **ANNEXURE G**

SBD<sub>1</sub>

# PART A INVITATION TO BID

YOU ARE HEREBY INVIT	TED TO BID FOR		<b>HE (</b> NAME OF D				
BID NUMBER:		CLOSING DATE:			CLOSIN	G TIME:	
DESCRIPTION							
BID RESPONSE DOCUM	ENTS MAY BE DI	EPOSITED IN THE BID	BOX SITUATED	AT (STREET ADD	RESS)		
BIDDING PROCEDURE E	NQUIRIES MAY	BE DIRECTED TO	TECHNICAL	ENQUIRIES MAY E	BE DIRE	CTED TO:	
CONTACT PERSON			CONTACT PE	ERSON			
TELEPHONE NUMBER			TELEPHONE	NUMBER			
FACSIMILE NUMBER			FACSIMILE N	IUMBER			
E-MAIL ADDRESS			E-MAIL ADDF	RESS			
SUPPLIER INFORMATIO	N						
NAME OF BIDDER							
POSTAL ADDRESS							_
STREET ADDRESS							
TELEPHONE NUMBER	CODE		NUMBER			_	_
CELLPHONE NUMBER							_
FACSIMILE NUMBER	CODE		NUMBER			_	_
E-MAIL ADDRESS							
VAT REGISTRATION NUMBER							
SUPPLIER	TAX			CENTRAL			
COMPLIANCE STATUS	COMPLIANCE		OR	SUPPLIER			
	SYSTEM PIN:		OK	DATABASE			
D DDEE OTATIO	TIOK AD	DI IOADI E DOVA	D DDEE OTA	No:	MAAA	ITION ADDITION	04815 801/2
B-BBEE STATUS LEVEL VERIFICATION	TICK AP	PLICABLE BOX]	AFFIDAVIT	TUS LEVEL SWOR	N	[TICK APPLI	CABLE BOX]
CERTIFICATE	_	_				_	_
	☐ Yes	☐ No				☐ Yes	☐ No
[A B-BBEE STATUS L				DAVIT (FOR EME	S & QS	SEs) MUST BE	SUBMITTED IN

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]	
QUESTIONNAIRE TO BIL	DDING FOREIGN SUPPLIERS			
IS THE ENTITY A RESIDE	ENT OF THE REPUBLIC OF SOUTH AFRIC	CA (RSA)?	☐ YES ☐ NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?			☐ YES ☐ NO	
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?		YES NO		
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?		YES NO		
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?			☐ YES ☐ NO	
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.				

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# PART B TERMS AND CONDITIONS FOR BIDDING

### 1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

### 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

# NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:
CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution
DATE:

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### **Annexure H**

**SBD 6.1** 

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the \_\_\_\_\_\_ preference point system shall be applicable; or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (*delete whichever is not applicable for this tender*).
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	
B-BBEE STATUS LEVEL OF CONTRIBUTOR	
Total points for Price and B-BBEE must not exceed	100

1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor

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together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

### 2. **DEFINITIONS**

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) **"functionality"** means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
  - 1) B-BBEE Status level certificate issued by an authorized body or person;
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - 3) Any other requirement prescribed in terms of the B-BBEE Act;
  - "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

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### 3. POINTS AWARDED FOR PRICE

### 3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

or

$$Ps = 90 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:-

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6.	B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIME	D IN TEI	RMS OF
	PARAGRAPHS 1.4 AND 4.1		
6.1	B-BBEE Status Level of Contributor: =(maximum	of 10 or 20	points)
	(Points claimed in respect of paragraph 7.1 must be in accoreflected in paragraph 4.1 and must be substantiated by relevant level of contributor.		
7.	SUB-CONTRACTING		
7.1	Will any portion of the contract be sub-contracted?		
	(Tick applicable box)		
	YES NO		
7.1.1	If yes, indicate:		
	i) What percentage of the contract will be subcontracted	%?	
	ii) The name of the sub-contractor		
	iii) The B-BBEE status level of the sub-contractor		
	iv) Whether the sub-contractor is an EME or QSE (Tick appli	cable box)	
	YES NO		
	v) Specify, by ticking the appropriate box, if subcontracting	with an ent	erprise in
	terms of Preferential Procurement Regulations,2017:		
	Designated Group: An EME or QSE which is at least 51%	EME	QSE
	owned by:	$\sqrt{}$	$\sqrt{}$

Designated Group: An EME or QSE which is at least 51% owned by:	EME	QSE
Owned by.	$\sqrt{}$	$\sqrt{}$
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans	_	_

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Any E	ME			
Any Q	SE			
8.	DECLARATION WITH REGARD TO COMPANY/FIRM			
8.1	Name company/firm:			of
8.2	VAT number:	re	egistratio	on
8.3	Company number:		egistratio	on
8.4	TYPE OF COMPANY/ FIRM			
	<ul> <li>Partnership/Joint Venture / Consortium</li> <li>One person business/sole propriety</li> <li>Close corporation</li> <li>Company</li> <li>(Pty) Limited</li> <li>[TICK APPLICABLE BOX]</li> </ul>			
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES			
8.6	COMPANY CLASSIFICATION			
	<ul> <li>□ Manufacturer</li> <li>□ Supplier</li> <li>□ Professional service provider</li> <li>□ Other service providers, e.g. transporter, etc.</li> <li>[TICK APPLICABLE BOX]</li> </ul>			
8.7	Total number of years the company/firm	has be	een	in
	business:			
8.8	I/we, the undersigned, who is / are duly authorised to do company/firm, certify that the points claimed, based on the E Confidential			

OR

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contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
  - (a) disqualify the person from the bidding process;
  - recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution.

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	
	DATE:

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